# Thank you to our LBA Sponsors





















## State of the Town

March 8, 2024

A most exceptional place!



Ellen Lewis, President





# WORK

# PLAY



## Why Leonardtown?



"St Mary's County offers strong opportunities for building a good career path while also achieving an exceptional quality of life. Leonardtown is an essential element in support of this goal."

-St. Mary's County Economic Development Department





#### Oak Wealth Partners

J. Michael (Mike)Scarborough President and CEO





# Steve Cassetta, Vice President Nexagen Networks, Inc.





What is your reason?



## On the Waters Edge & Tuesday Tunes Lunch Concerts





Leonardtown

# Aris Nazarova, Public Relations and Event Coordinator



#### Town Events



Concerts in the Square



Plein Air Painting Events



**Movie Nights** 



**Sidewalk Art Contest** 



Veterans Day Parade & Annual Wreath Laying Ceremony



Christmas on the Square & Annual Tree Lighting Ceremony

Leonardtown & LBA host FREE community events each year.

The events encourage community engagement, enhance quality of life, and stimulate the local economy.

Attend our events, and find out why, Leonardtown is known as "A most exceptional place".



### Events & Happenings in Town



Coastal Arts Market at the Wharf



Zumba & Sunrise Yoga Classes



**Antique Car Show** *in the Square* 



Sunset Cruises at the Wharf



Boat Regatta at the Wharf



Tractor Parade in the Square

In addition to the Town & LBA events, organizers set up events and activities throughout the year in Leonardtown.

These events continue to foster a sense of community in Leonardtown. Most of the events are held annually, and have become a staple of Leonardtown tradition.



#### Arts & Entertainment District



The Town of Leonardtown is the **only** Arts & Entertainment District in Southern Maryland.

#### A&E Mini Grant

The purpose of the Leonardtown Arts & Entertainment Mini Grant is to highlight and explore the rich artistic culture that exists in Leonardtown and throughout Southern Maryland by spotlighting local artists and entertainers while featuring and promoting our local businesses as entertainment venues. Events must be open to the public.



#### **Grant Requests:**

Between \$100 -\$500



#### **Grant Parameters:**

- Hiring of Artists/Entertainers
- Community Art Project/Activity
- Instruction/Teaching
- Incidentals



#### **Grant Periods:**

The grant will be available on a rolling basis through the grant period of July 1, 2023 – June 30, 2024. Applicants may apply once per quarter.







# Building on Success

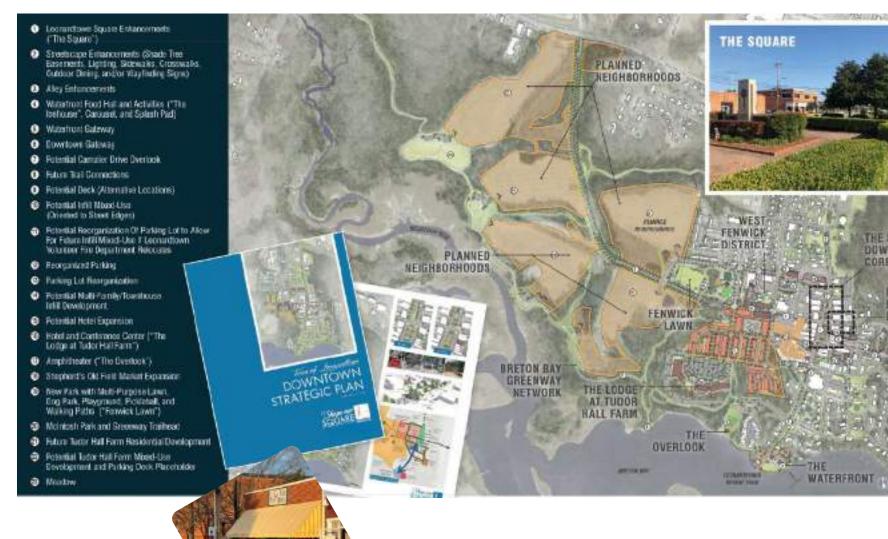
Joe Kurley- The Rex Sean Coogan- Social Coffeehou





#### New LBA Promotional Videos





Phase I Strategic Plan

THE SQUARE

EAST

FENWICK

DISTRICT

DOWNTOWN

CORE

Teonardtown





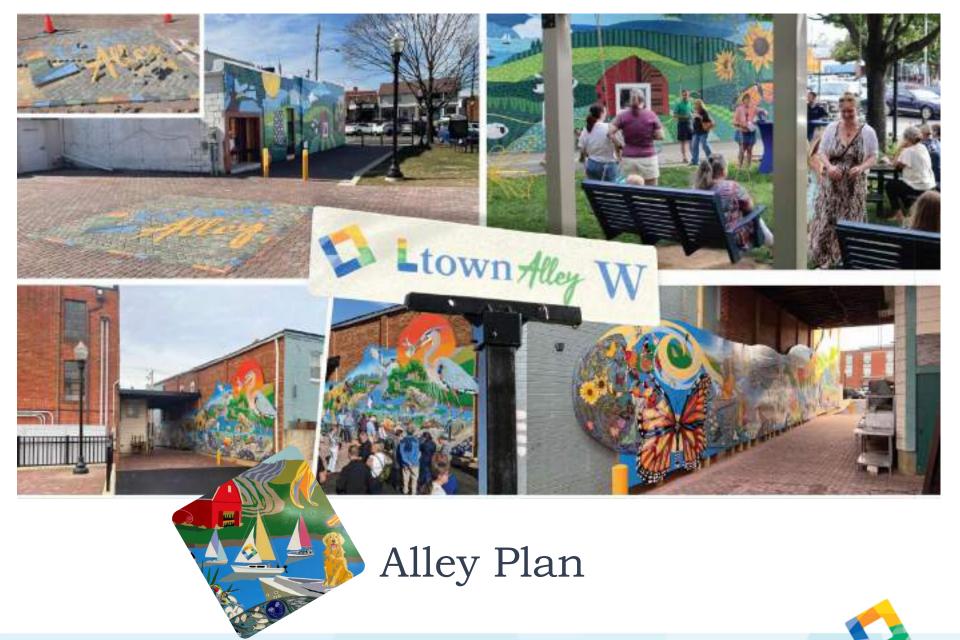




Leonardtown,

# most exceptional place!

Phase I Strategic Plan



Jeonardtown,

# most exceptional place!



# Branding & Wayfinding









Phase II Strategic Plan

Leonardtown,



Phase II Strategic Plan

Leonardtown,





### Phase III Strategic Plan

- •RFI Food Hall at the Wharf
- Retail Recruitment Package
- More Detailed Planning
- Updated Economic Analysis



## Moving Forward



## Main Street Designation

Emily Stagner, Main Street Manager









- Build leadership and strong organizational capacity
- Ensure broad community engagement
- Forge partnerships across sectors



- Build a diverse economic base
- Catalyze smart new investment
- Cultivate a strong entrepreneurial ecosystem

#### **MAIN STREET**



- Market district's defining assets
- Communicate unique features through storytelling
- Support buy-local experience



#### **DESIGN**

- Create an inviting, inclusive atmosphere
- Celebrate historic character
- Foster accessible, peoplecentered public spaces



#### Coming soon to a Main Street near

you...



#### Façade Grant

- Four rounds of \$175,000 in grant funds
- Over \$600,000 in investment
- Leonardtown awarded another \$50,000! Opening April 1, 2024!



#### **Project Restore 2.0**

- New round opens for applications March 13<sup>th</sup> through April 24<sup>th</sup>
- Grant is for vacant properties or vacant floors within the Main Street district
- Awards from \$30,000 to \$300,000





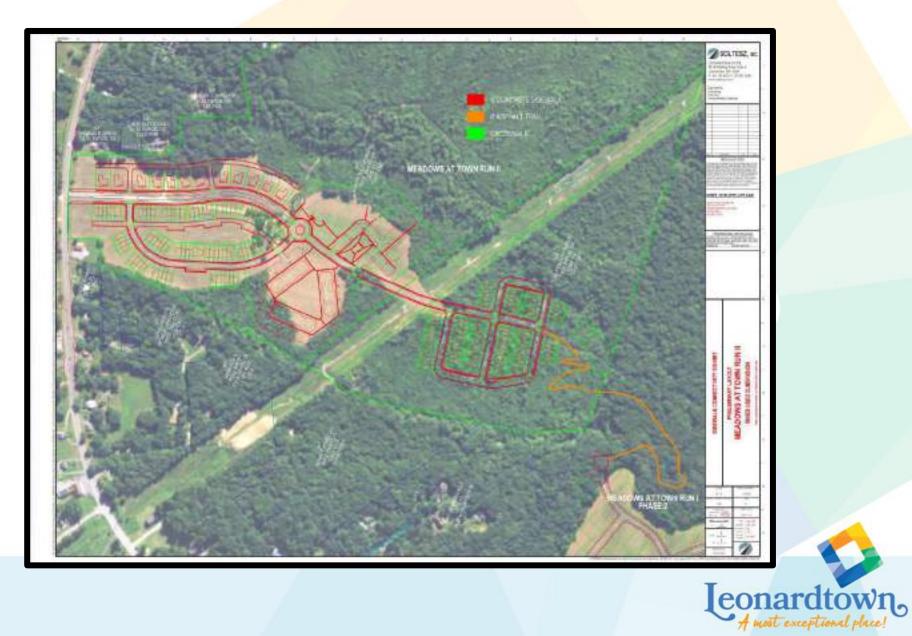


Leonardtown,

# most exceptional place!

## Network of Start Up

#### Meadows at Town Run II







12 Single Family Homes 144 Apartments in 4 Buildings 147 Townhomes Lots of Amenities



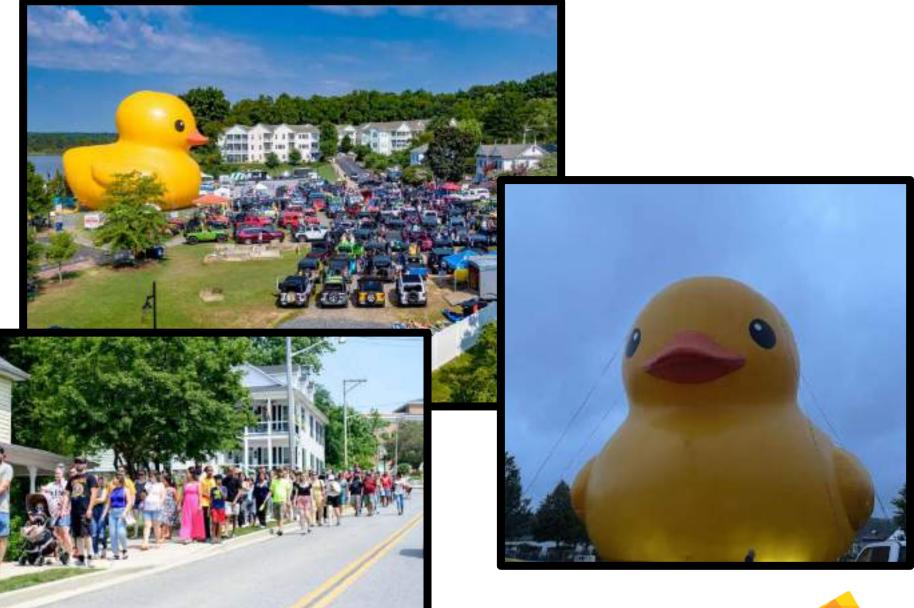
#### Tudor Hall Farm



Leonardtown

## And Of Course





Duckmania!!





#### The Rex

### Social Coffeehouse



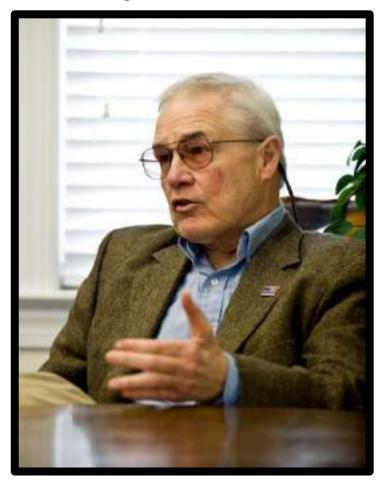


### Flour Donuts & Bakery

Thank you!



# In Loving Memory of J. Harry Norris, III



Leonardtown Mayor 1995-



## Questions

